

Virginia Trucking Association

Buyers' Guide 2009

The following pages contain a Buyers' Guide of companies that supply products, equipment or services to the trucking industry in Virginia. More importantly, the VTA Buyers' Guide lists those companies that have committed to taking an active role in Virginia's trucking industry by becoming associate members of the Virginia Trucking Association.

We ask that each time you begin planning a purchase or need a service, you consult this guide and give these VTA Associate Members the opportunity to gain your business. These companies support your association and deserve your support as well. Also, if you purchase goods and/or services from a company not listed in this Buyers Guide, please encourage them to become a member of the VTA in support of Virginia's trucking industry.

(Note: The 2009 Buyers' Guide lists all VTA members in good standing as of July 1, 2009 that supply trucking-related products and services.)

ACCIDENT DOCUMENTATION KITS

L.D.K. Products, Inc.
www.ldkproducts.com
Richmond - (888) 741-2692

Trans Products & Services
www.transproducts.com
Milford, DE - (800) 367-9100

ACCOUNTING, TAX & BUSINESS ADVISORY SERVICES

The Reznick Group
www.reznickgroup.com
Atlanta - (404) 428-8541

ACQUISITION & MERGER CONSULTING

*Transport Capital Partners,
LLC*
www.transportcap.com
Arlington - (703) 486-3100

AIR CONDITIONING - TRUCK & HEAVY EQUIPMENT SALES & SERVICE

Thermo King of Roanoke, Inc.
www.thermoking.com
Roanoke - (800) 476-2893

ATTORNEYS

Davey & Brogan, P.C.
www.daveybroganpc.com
Norfolk - (757) 622-0100

Franklin & Prokopik
www.fandpnet.com
Herndon - (703) 793-1800

Jensen & Associates, P.C.
JensenTruckLaw@aol.com
Richmond - (804) 340-5210
Emergency - (804) 334-5287

Setliff & Holland, P.C.
www.setliffholland.com
Richmond - (804) 377-1261

Sinnott Nuckols & Logan, P.C.
www.snllaw.com
Midlothian - (804) 378-7600

*Wharton, Aldhizer & Weaver,
PLC*

www.wawlaw.com
Harrisonburg - (540) 434-0316
Staunton - (540) 885-0199
Lexington - (540) 463-3691

Woods Rogers PLC
www.woodsrogers.com
Roanoke - (540) 983-7600
Blacksburg - (540) 200-0222
Danville - (434) 797-8200
Lynchburg - (434) 237-3332
Richmond - (804) 343-5020

AUCTION & REALTY SERVICES

Taylor & Martin, Inc.
www.taylorandmartin.com
Concord, NC - (800) 654-8280

BATTERIES

Integrated Power Sources of VA
www.ipssofarva.com
Richmond - (800) 332-7316

CARGO SECUREMENT

Kinedyne, Inc.
www.kinedyne.com
Branchburg NJ - (800) 848-6057

COMMUNICATIONS SERVICES & EQUIPMENT

PeopleNet
www.peoplenetonline.com
Chaska, MN - (888) 346-3486

Qualcomm, Inc.
www.qualcomm.com
San Diego, CA - (800) 348-7227
Richmond - (804) 680-3017

DIESEL ENGINE SALES &/OR SERVICE

Carter Machinery Co., Inc.
www.cartermachinery.com
Ashland - (800) 835-1166
Chesapeake - (800) 276-0059
Fredericksburg - (800) 768-2844
Lynchburg - (800) 768-0010
Norton - (800) 768-8380
Salem - (800) 228-7971

Colonial Trucks
www.colonialtruck.com
Richmond - (800) 234-8782
Ashland - (800) 476-9462
Chesapeake - (888) 222-6261

Cummins Atlantic LLC
www.cumminsatlantic.com
Charlotte - (800) 648-7847
Richmond - (804) 232-7891
Roanoke - (540) 966-3169
Chesapeake - (757) 485-4848

Highway Garage, Inc.
Fredericksburg - (540) 659-4891

Truck Enterprises, Inc.
www.truckenterprises.com
Harrisonburg - (800) 296-8782
Lynchburg - (888) 838-4670
Manassas - (866) 205-3728
Richmond - (800) 296-7092
Roanoke - (800) 296-7447
Chesapeake - (800) 575-8782

Virginia Truck Center
www.virginiatruckcenter.com
Chester - (800) 849-9227
Lexington - (800) 463-3202
Richmond - (800) 533-1669
Roanoke - (800) 849-8823
Virginia Beach - (800) 766-8785
Weyers Cave - (888) 888-9407

Western Branch Diesel, Inc.
www.westernbranchdiesel.com
Portsmouth - (757) 673-7000
Ashland - (804) 550-2816
Roanoke - (540) 362-1608
Manassas - (703) 369-5005

DIESEL TECHNICIAN TRAINING

Northern Virginia Community College
Manassas - (877) 408-2028

Southside Virginia Community College
www.southside.edu/academics/programs/diesel/
Harlan.Wrenn@southside.edu
Blackstone - (434) 292-3101

J. Sargeant Reynolds Community College
www.jsr.vccs.edu/curriculum/programs/Diesel_Mechanics_TechnologyC.html
rscoville@reynolds.edu
Richmond - (804) 523-5951

DRIVER RECORDS/ HISTORY

CDLA Consulting Inc.
www.cdlaconsulting.com
Fredericksburg - (540) 273-0561

Trans Products & Services
www.transproducts.com
Milford, DE - (800) 367-9100

DRIVER LEASING/ STAFFING

Atlantic Transportation Services, Inc. T/A ATS
www.atsdrivers.com
Chesapeake - (757) 233-7433

Fundamental Labor Strategies
www.fundamentallabor.com
New Hope, PA - (877) 357-7776

The TLC Companies
www.tlccompanies.com
(800) 825-3832

DRIVER TRAINING

Advanced Technology Institute
www.auto.edu
Virginia Beach - (757) 490-1241

Blue Ridge Community College
www.brcc.edu/WSCE/driving
Weyers Cave - (888) 750-2722

CDLA Consulting Inc.
www.cdlaconsulting.com
Fredericksburg - (540) 273-0561

Smith & Solomon Driver Training
www.smithsolomon.com
Doswell - (804) 876-3704

Southside Virginia Community College
www.sv.vccs.edu/adac/truck/duncan.quicke@sv.vccs.edu
Blackstone - (434) 292-1650
South Boston - (434) 575-8388

DRIVETRAIN COMPONENTS

Arvin Meritor, Inc.
www.arvinmeritor.com
Kennesaw, GA - (770) 423-7101
Matthews, NC - (800) 535-5560

Eaton Corporation
Roadranger Field Marketing
www.roadranger.com
Galesburg, MI - (269) 342-3000
Midlothian - (804) 814-9564

DRUG TESTING/ MEDICAL SERVICES

Concentra Medical Centers
www.concentra.com
Alexandria - (703) 914-6718
Sterling (703) 435-7656
Richmond (804) 358-0361
Richmond (804) 275-7200

Pembroke Occupational Health
www.pembroke.com
Richmond - (800) 733-1676

Safety Management, Inc.
www.safety-management-inc.com
Norfolk - (800) 932-8053

EMPLOYEE BENEFIT PROGRAMS

Commonwealth Benefit Consultants, Inc.
pshively@cbcllc.net
Glen Allen - (804) 334-8558

Invincia Insurance Solutions
www.invincia.net
Chesterfield - (800) 333-5046

FILTERS – HEAVY DUTY

Baldwin Filters
www.baldwinfilter.com
Midlothian - (804) 240-6450

FINANCIAL SERVICES

Navistar Financial Corporation
www.navistarfinancialonline.com
Charlotte - (704) 587-0331

TransLease Inc.
Chester - (804) 748-5237

FINANCIAL/STRATEGIC CONSULTING

Merge Global, Inc.
www.mergeglobal.com
Arlington - (703) 276-9100

GPS FLEET MANAGEMENT

Get Right There
www.getrightthere.com
Chesapeake - (757) 337-0599

INSURANCE & RISK MANAGEMENT

BB&T Insurance Services
www.bbandt.com
(800) 249-0061
Harrisonburg - (540) 437-1300

Commonwealth Underwriters
www.commund.com
Richmond - (800) 396-6226

Cottingham & Butler Insurance Services
www.cb-sisco.com
(563) 587-5185

Great West Casualty Company
<https://ssl.gwccnet.com>
(800) 228-8053
(336) 712-0661

Hammond Insurance Services
www.hammond-insurance.com
Staunton - (540) 886-0500

Invincia Insurance Solutions
www.invincia.net
Chesterfield - (800) 333-5046

Marsh USA, Inc.
www.marsh.com
david.n.finch@marsh.com
Richmond - (804) 344-8665

Nansemond Insurance Agency
www.nansemondins.com
Suffolk - (757) 539-3421

Northland Insurance Co.
www.northlandins.com
(651) 310-4100
Charlotte - (704) 442-7097

Scott Insurance
www.scottins.com
Lynchburg - (800) 365-0101

Service Insurance Agency
www.serviceins.com
Richmond - (800) 444-0205

The Rutherford Companies
www.rutherford.com
Richmond - (800) 285-1778

The TLC Companies
www.tlccompanies.com
(800) 825-3832

Timmermann Insurance Service
pati@timmermann.com
Roanoke - (800) 547-3216

Towne Insurance
www.towneinsurance.com
Chesapeake - (757) 436-4600

Transure Services, Inc.
www.transure.com
(800) 326-8198

INTERMODAL EQUIPMENT

Pratt Industries
www.prattinc.com
(800) 546-7728

PACKAGE/OVERNIGHT LETTER DELIVERY SERVICES

United Parcel Service
www.ups.com
(804) 261-3381

PERMITS, LICENSING & FUEL TAX SERVICES

Trans Products & Services
www.transproducts.com
(800) 367-9100

PETROLEUM PRODUCTS/ FUEL/LUBRICANTS

Blue Grass Oils, Inc.
N. Tazewell - (276) 979-9903

Cline Energy Co., Inc.
Harrisonburg - (540) 434-7344

ExxonMobil
www.exxonmobil.com
Newington - (703) 550-3506

James River Petroleum, Inc.
www.jamesriverpetroleum.com
Ashland - (804) 358-9000

Pallett Oil Company
www.pallettoil.com
Chesapeake - (757) 545-5569

Parker Oil Co., Inc.
www.parkeroilcompany.com
South Hill - (434) 447-3146

Petroleum Marketers, Inc.
www.petroleummarketers.com
Roanoke - (800) 955-4510

Quarles Petroleum Inc.
www.quarlesinc.com
Fredericksburg - (540) 371-2400

Tiger Fuel Company
www.tigerfuel.com
Charlottesville - (434) 293-6157

PROPANE DIESEL INJECTION SYSTEM

Blossman Gas
www.blossmangas.com
Harrisonburg - (540) 234-8008

SAFETY COMPLIANCE SERVICES, TRAINING & SUPPLIES

AdvanceOnline Solutions
www.advanceonline.com
Houston - (866) 427-2467

CDLA Consulting Inc.
www.cdlaconsulting.com
Fredericksburg - (540) 273-0561

Crash & Safety Consultants
www.crashandsafety.com
Chesterfield - (804) 822-2609

J. J. Keller, Inc.
www.jjkeller.com
Neenah, WI - (800) 327-6868

Mid-Atlantic Transportation Consulting
presmatc@rivnet.net
Cobbs Creek - (804) 725-9728

Trans Products & Services
www.transproducts.com
Milford, DE - (800) 367-9100

Virginia Trucking Association
www.vatrucking.org
Richmond - (804) 355-5371

SLEEP DISORDER TREATMENT

Mary Washington Hospital Sleep Center
<http://www.medicorp.org/sleepdisorderscenter.mgi>
Fredericksburg - (540) 741-1481

STATUTORY AGENT SERVICES

Virginia Trucking Association
www.vatrucking.org
Richmond - (804) 355-5371

TIRES – SALES &/OR SERVICE

Central Tire Corporation
www.centraltireva.com
Verona – (866) 763-8020
Ashland - (877) 763-8020

Colonial Tire Distributors
www.colonialtruck.com
Richmond - (800) 552-5617
Ashland - (800) 476-9462
Chesapeake - (888) 222-6261

Donald B. Rice Tire Co. Inc.
www.ricetire.com
Harrisonburg - (540) 442-7444
Haymarket - (703) 753-6400
Stephens City – (800) 869-6044

Highway Garage, Inc.
Fredericksburg - (800) 659-4891

White Tire LLC
www.whitetire.com
Roanoke - (800) 476-9448
Charlottesville - (434) 295-8041
Harrisonburg - (540) 434-4600
Newport News - (757) 874-6336
Norfolk - (757) 852-4412
Richmond (804) 743-9707

TOLL DISCOUNT PROGRAMS

BESTPASS
www.bestpass.com
888-410-9696

TOWING/DRIVEAWAY SERVICES

American Towing Allianc
www.amtowa.com
csmith@amtowa.com
(704) 787-5648

Brown & Son Towing & Transportation
www.brownsontowing.com
Salem - (800) 473-1616

Highway Garage, Inc.
Fredericksburg - (800) 659-4891

Redman Fleet Services, Inc.
www.redmanfleet.com
Lorton - (703) 550-0080

VATRO
Virginia Association of Towing & Recovery Operators
www.vatro.org
Manassas - (800) 541-2432

TRAILERS - LEASING & RENTING

Estes Leasing
www.estes-express.com
Richmond - (804) 230-1767

Industrial Maintenance & Service Corp.
Richmond - (804) 743-1155

Ryder Transportation Services
www.ryder.com
Richmond - (804) 355-1761
Norfolk - (757) 855-9730

Utility Trailer Sales of Virginia
www.crtsinc.com
Ashland - (804) 798-0525
Roanoke - (877) 992-9850

Virginia Truck Center
www.virginiatruckcenter.com
Chester - (800) 849-9227
Roanoke - (800) 849-8823
Weyers Cave - (888) 888-9407

TRAILER MANUFACTURERS

Kentucky Trailer
www.kytrailer.com
Louisville - (888) 598-7245

Pratt Industries
www.prattinc.com
Bridgman, MI - (800) 546-7728

TRAILERS – REFRIGERATED – SALES, SERVICE & RENTALS

Thermo King of Roanoke, Inc.
www.thermoking.com
Roanoke - (800) 476-2893

Utility Trailer Sales of Virginia
www.crtsinc.com
Ashland - (804) 798-0525
Roanoke - (877) 992-9850

**TRAILERS - SALES &/OR
SERVICE/REPAIRS**

Carolina Axle Surgeons, Inc.
www.carolinaaxlesurgeons.com
Thomasville NC (800) 259-6622

ESF Trailer Systems
www.esftrailers.com
Richmond - (877) 795-7150

Fleming NationaLease
www.fleminglease.com
Springfield - (866) 4-Fleming

Great Dane Trailers
www.greatdanetrailers.com
Richmond - (804) 233-9875

Highway Garage, Inc.
Fredericksburg - (800) 659-4891

Mid-States Utility Trailer Sales
www.truckpaper.com
Omaha, NE - (800) 967-1994

**Suffolk International Truck &
Equipment Sales**
www.suffolkinternational.com
Suffolk - (757) 539-2331

Truck Enterprises, Inc.
www.truckenterprises.com
Harrisonburg - (800) 296-8782
Lynchburg - (888) 838-4670
Manassas - (866) 205-3728
Richmond - (800) 296-7092
Roanoke - (800) 296-7447
Chesapeake - (800) 575-8782

Utility Trailer Sales of Virginia
www.crtsinc.com
Ashland - (800) 443-5254
Roanoke - (877) 992-9850

Virginia Truck Center
www.virginiatruckcenter.com
Chester - (800) 849-9227
Lexington - (800) 463-3202
Richmond - (800) 533-1669
Roanoke - (800) 849-8823
Virginia Beach - (800) 766-8785
Weyers Cave - (888) 888-9407

**TRANSPORTATION
CONSULTANTS**

CDLA Consulting Inc.
www.cdlaconsulting.com
Fredericksburg - (540) 273-0561

**Transport Capital Partners,
LLC**
www.transportcap.com
Arlington - (703) 486-3100

**TRANSPORTATION
MANAGEMENT
SOFTWARE**

**Mid-Atlantic Transportation
Consulting**
presmatc@rivnet.net
Cobbs Creek - (804) 725-9728

**TRUCK BODIES/
EQUIPMENT/PARTS**

Truck & Equipment Corp.
www.truckequipva.com
Harrisonburg - (540) 434-2557

**TRUCKS - LEASING
& RENTALS**

Estes Leasing
www.estes-express.com
Richmond - (804) 230-1767

Fleming NationaLease
www.fleminglease.com
Springfield - (866) 4-Fleming

Highway Motors Idealease
www.highwaymotorsinc.com
Roanoke - (800) 267-5373

Idealease of Richmond
www.ITSRVA.com
Richmond - (800) 966-7571

**Industrial Maintenance &
Service Corp.**
Richmond - (804) 743-1155

Penske Truck Leasing Co.,L.P.
www.pensketruckleasing.com
Reading, PA - (610) 775-6325

Ryder Transportation Services
www.ryder.com
Richmond - (804) 355-8642
Norfolk - (757) 855-9719

Truck & Equipment Corp.
www.truckequipva.com
Harrisonburg - (540) 434-2557

Virginia Truck Center
www.virginiatruckcenter.com
Chester - (800) 849-9227
Lexington - (800) 463-3202
Richmond - (800) 533-1669
Roanoke - (800) 431-7068
Virginia Beach - (800) 766-8785
Weyers Cave - (888) 888-9407

TRUCK MANUFACTURERS

International Truck & Engine
www.internationaldelivers.com
Warrenville, IL - (630) 753-2000
Duluth, GA - (678) 584-2700
Roanoke - (540) 597-3436

Volvo Trucks North America
www.volvotrucks.com
Greensboro - (336) 210-7919

**TRUCKS - REPAIR,
SERVICE & PARTS**

Carolina Axle Surgeons, Inc.
www.carolinaaxlesurgeons.com
Thomasville NC (800) 259-6622

Cummins Atlantic LLC
www.cumminsatlantic.com
Charlotte - (800) 648-7847
Richmond - (804) 232-7891
Roanoke - (540) 966-3169
Chesapeake - (757) 485-4848

East Coast Brake Rebuilders
Norfolk - (800) 552-2005

Equipment Works, Inc.
Lorton - (703) 550-2685

Fleming NationaLease
www.fleminglease.com
Springfield - (866) 4-Fleming

Highway Garage, Inc.
Fredericksburg - (540) 659-4891

Loudoun Truck Center

Purcellville - (540) 338-7156

Western Branch Diesel, Inc.

www.westernbranchdiesel.com

Portsmouth - (757) 673-7000

Ashland - (804) 550-2816

Roanoke - (540) 362-1608

Manassas - (703) 369-5005

**TRUCKS - SALES,
SERVICE, PARTS &
EQUIPMENT**

Colonial Trucks

www.colonialtruck.com

Richmond - (800) 234-8782

Ashland - (800) 476-9462

Chesapeake - (888) 222-6261

Goodman Truck & Tractor Co.

www.goodmantruck.com

Amelia - (800) 800-0528

Highway Motors Inc.

www.highwaymotorsinc.com

Roanoke - (800) 267-5373

Harrisonburg - (800) 467-7842

Winchester - (800) 516-3030

**International Truck Sales
of Richmond**

www.ITSRVA.com

Ashland - (800) 966-7571

Chester - (804) 200-1976

Norfolk Truck Center

www.norfolktruckcenter.com

Norfolk - (757) 622-3246

Hampton - (757) 838-4241

Peterbilt of Richmond, Inc.

www.thepetestore.com

Richmond - (804) 231-9800

Powell's Truck & Equipment

www.powellstrucksales.com

Lynchburg - (800) 782-5884

Truck Enterprises, Inc.

www.truckenterprises.com

Harrisonburg - (800) 296-8782

Lynchburg - (888) 838-4670

Manassas - (866) 205-3728

Richmond - (800) 296-7092

Roanoke - (800) 296-7447

Chesapeake - (800) 575-8782

Truck & Equipment Corp.

www.truckequipva.com

Harrisonburg - (540) 434-2557

Virginia Truck Center

www.virginiatruckcenter.com

Chester - (800) 849-9227

Lexington - (800) 463-3202

Richmond - (800) 533-1669

Roanoke - (800) 849-8823

Virginia Beach - (800) 766-8785

Weyers Cave - (888) 888-9407

**TRAVEL PLAZAS/
TRUCK STOPS**

Flying J, Inc.

www.flyingj.com

Ogden, UT - (801) 675-2399

Winchester - I-81, Exit 323

(540) 678-3641

Fort Chiswell- I-81/I-77 Exit 80

(276) 637-4121

Ruther Glen - I-95, Exit 104

(804) 448-9047

Wytheville - I-77 & I-81 Exit 77

(276) 228-7110

Petro Stopping Center #56

(Highway Service Ventures)

www.petrotruckstops.com

(804) 448-2723

I-95 & VA Rt. 207, Exit 104

Ruther Glen, VA 23420

Simmons Auto/Truckstop

Bracey - I-85 Exit 4

(434) 689-2221

(434) 634-9296

Emporia - I-95 Exit 8

**WEIGH STATION
BYPASS/ELECTRONIC
TOLL PAYMENT**

BestPass

c/o ACS/PrePass

Kurt.vest@acs-inc.com

www.PrePass.com

Phoenix - (407) 682-8500